

Information Meets Innovation

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SDC SUPPLY & DEMAND CHAIN
EXECUTIVE

Check out the NEW site!
www.SDCExec.com

- ▶ View on ANY DEVICE
- ▶ Search FASTER
- ▶ Access RELEVANT CONTENT by channel:
 - GLOBAL SCM
 - INTEGRATION/ERP
 - PAYMENT DEMAND MGMT
 - WMS/LOGISTICS RISK MGMT
 - BUYER'S GUIDE
- ▶ Supply & Demand Chain Executive's BUYER'S GUIDE: features products, services, SaaS and cloud-based solutions and companies that supply the logistics and supply chain management industries.
- ▶ KEEP SCROLLING for related content

LOGIN or REGISTER for an enhanced experience.
www.SDCExec.com

The screenshot shows the SDC Executive website with a navigation bar at the top containing links like 'HOME', 'ABOUT', 'CONTACT', 'SOURCES', 'SOLUTIONS', 'SERVICES', 'EVENTS', 'ADVERTISING', 'SUBSCRIPTIONS', 'SUPPORT', and 'LOG IN'. The main content area features several news articles with headlines such as 'Global Procurement and Supply Chain Management for the Oil and Gas Industry', 'Enhancing Business Processes as Part of Transformation Program', 'Crossing the Chasm in Supply Chain Security', 'Visa, MasterCard Renew Push for Chip Cards', 'U.S. Durable Goods Orders up 0.8 Percent in April', 'EU: Proposed Solution Found in Ukraine Gas Dispute', 'Corporate Social Responsibility Module to Protect Against Brand Risk', 'Dachser Expands Global Reach to Service Finland', and 'Vietnam Threatens Legal Action against China'. A sidebar on the right contains a 'WELCOME HOME THE BRAVE' section with a call to action to 'Put their warrior experience to work for your company' and a 'CONTACT US AT findwfp.org' link.

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CaseStack 29	Emirates SkyCargo 46
www.casestack.com Business Development Team (855) 638-3500 consolidation@casestack.com CaseStack is a leading supply chain services provider that leverages collaborative retailer consolidation programs and cloud-based technology for consumer packaged goods (CPG) companies. CaseStack provides sustainable logistics, including transportation and warehousing solutions that eliminate systemic waste and optimize supply chain performance.	www.skycargo.com From Emirates SkyCargo's location at the crossroads of Europe, Africa and Asia—you can reach more than 1.5 billion customers in less than eight hours with multiple destinations and a young, able-bodied fleet.
Coyote Logistics 38	Fortna Inc. 20
www.coyote.com	www.fortna.com Kate Baar (770) 475-0991, ext. 1201 katebaar@fortna.com
Demand Solutions/Demand Management Inc 21	John Galt Solutions 19
www.demandsolutions.com Anne-Cécile Fuchs (314) 991-7116 afuchs@demandsolutions.com	www.johngalt.com Daniel Klitgaard (312) 701-9026 klitgaard@johngalt.com John Galt Solutions delivers supply chain, inventory and forecasting solutions to companies around the globe that depend on the importance of accurate prediction tools to establish a world-class planning process.
DSC Logistics 5	LeanLogistics 9
www.dscllogistics.com Jennifer Nix (847) 390-6800 customersolutions@dscllogistics.com DSC Logistics is a leader in transforming logistics and supply chain management into a critical business strategy based on collaborative partnerships, innovative thinking and high-performance operations. DSC achieves the business goals of Fortune 500 and other dynamic companies by designing, integrating, managing and adapting customized supply chain solutions.	www.leanlogistics.com Tom S. Looms (616) 796-7631 tom.loom@leanlogistics.com LeanLogistics, a Kewill company, provides solutions to streamline supply chain networks with transportation management system applications and services. The LeanLogistics Transportation Network is one of the largest on the market, providing customers actionable intelligence to make better business decisions.

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LoadExpress Inc 13	Old Dominion Freight Line Inc 16, 17
www.loadexpress.com Ken Liu (858) 722-0912 ken@loadexpress.com LoadExpress is the online freight auction and matching marketplace where shippers and carriers deal directly without brokers. Shippers lower freight and operational costs, while driving up productivity and reducing the daily hassles of logistics.	www.odfl.com (800) 235-5569 customer.service@odfl.com Old Dominion Freight Line is a leading less-than-truckload (LTL) carrier providing premium service with competitive transit times nationwide. Old Dominion's claims ratio, on-time delivery and safety records are among the best in the industry. Contact Old Dominion for a quote at www.odfl.com or (800) 235-5569.
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www.mhi.org Meredith Watts (704) 227-0757 mwatts@bemythic.com	www.rapidratings.com Alla Valente (646) 233-4592 valente@rapidratings.com
NeoGrid 2	
www.neogrid.com Paris Gogos (312) 948-9972 info@neogrid.com NeoGrid provides supply chain management solutions that are quick to implement, easy to use and complementary to existing systems—making more intelligent and flexible supply chains to continuously improve the flow of goods.	

SDC SUPPLY & DEMAND CHAIN
EXECUTIVE

SDC SUPPLY & DEMAND CHAIN
EXECUTIVE

The Global Enabled Supply and Demand Chain Map

This map provides the solutions and services that can give your supply chains a competitive edge.



Version 33.0



SDC SUPPLY & DEMAND CHAIN EXECUTIVE

The Global Enabled Supply and Demand Chain Map

VERSION 33.0

(This map replaces Version 32.0 from the September 2016 issue.)



SUPPLY CHAIN INTEGRATION & TECHNOLOGY

- Artificial Intelligence & Machine Learning (NEW)
- Automatic Identification & Data Capture, including Barcode, RFID, Voice & Wearables
- Automation
- Business-to-Business (B2B) Connectivity, Standards & Integration
- Blockchain (NEW)
- Bring Your Own Device (BYOD)
- Collaborative Production Management
- Contingency Planning
- Descriptive & Predictive Analytics
- Electronic Data Interchange (EDI)
- Enterprise Asset Management (EAM)
- Enterprise Application Integration (EAI)
- Enterprise Data Management & Synchronization
- Enterprise Resource Planning (ERP)
- Hardware Options
- Import & Export Compliance Management
- Internal & External Portals
- Internet of Things (IoT)
- Inventory Optimization
- Network Infrastructure & Optimization
- On-Premise, Cloud, Software-as-a-Service (SaaS), On-Demand & Hosted Applications
- Real-Time Freight Contract, Bid and Tender Automation
- Regulatory & Customer Mandate Compliance & Governance Issues
- Security & Cyber Security
- Warehouse Management Systems (WMS)
- Wireless Applications & Devices

SUPPLY CHAIN INTEGRATION & TECHNOLOGY ENABLERS

- | | | |
|------------------|---------------------|-----------------------------------|
| CaseStack | John Galt Solutions | Material Handling Institute (MHI) |
| Demand Solutions | LeanLogistics | NeoGrid |
| DSC Logistics | LoadExpress Inc. | Rapid Ratings International |

PROCUREMENT

- Automation
- Benchmarking & Metrics
- Collaborative Bidding (NEW)
- Content & Category Management
- Contingent & Temporary Labor Services Management
- Enterprise Supplier Collaboration
- Employee Business Services Management (including Travel & Entertainment)
- Financial Fraud
- Group Purchasing Organizations & Solutions
- Hedging Strategies
- Marketplaces
- Negotiations & Contract Management
- Network Optimization
- New Laws & Regulations
- Product Cost Management
- Purchase Order & Requisition Management
- Relational Contracting
- Spend Management & Analysis
- Supplier Enablement & Supplier Information Management
- Supplier Onboarding, Enablement & Integration
- Supplier Performance Measurement & Monitoring
- Supplier Relationship Management & Supplier Development
- Supplier Risk Management
- Supplier Segmentation (NEW)
- Value-Focused Supply Management
- Working Capital Management

PROCUREMENT ENABLERS

CaseStack
Demand Solutions
DSC Logistics
John Galt Solutions
LeanLogistics
Material Handling Institute (MHI)
Rapid Ratings International

SOURCING

- Auctions
- Automation
- Collaborative Bidding (NEW)
- Commodity Team & Supplier Collaboration
- Content & Category Management
- e-Request for Information/ Proposal (eRFI/eRFP)
- Financial Fraud
- Market Analytics
- New Laws & Regulations
- Outsourced Manufacturing, including Offshoring, Nearshoring & Reshoring Strategies
- Relational Contracting
- Sourcing Business Models
- Spend Analytics & Supply Strategy
- Supplier Relationship Management
- Tail Spend Management
- Total Cost of Ownership & Total Cost Analysis
- Trading Exchanges

SOURCING ENABLERS

Demand Solutions
DSC Logistics
John Galt Solutions
NeoGrid
Rapid Ratings International

ORDER & DEMAND CAPTURE

- Automation
- Benchmarking & Metrics
- Capacity Planning
- Demand Planning & Forecasting
- Demand Sensing & Shaping
- e-Request for Information/ Proposal (eRFI/eRFP)
- Merchandise Planning
- Network Analysis & Optimization
- New Laws & Regulations
- Order & Demand Management
- Outsourced Manufacturing
- Predictive Analytics
- Promotional Planning
- Quote-to-Order Automation
- Sales & Operations Planning, & Sales, Inventory & Operations Planning
- Supply & Demand Chain Network Design
- Supply Chain & Production Planning
- Supply Chain Coordination & Event Management

ORDER & DEMAND CAPTURE ENABLERS

CaseStack
Demand Solutions
DSC Logistics
John Galt Solutions
LeanLogistics
Material Handling Institute (MHI)
NeoGrid

PRODUCT LIFECYCLE MANAGEMENT

- Collaborative Design
- Design for Supply Chain
- Design for Sustainability & Environment
- New Laws & Regulations
- New Product Introduction
- Outsourced Design Services
- Product Data Management
- Product Portfolio Management
- Request for Information
- Reverse Logistics
- Sustainable Packaging
- Collaborative Design
- Design for Supply Chain
- Design for Sustainability & Environment
- New Laws & Regulations
- New Product Introduction
- Outsourced Design Services
- Product Data Management
- Product Portfolio Management
- Request for Information
- Reverse Logistics
- Sustainable Packaging

PRODUCT LIFECYCLE MANAGEMENT ENABLERS

DSC Logistics
John Galt Solutions
Material Handling Institute (MHI)

CUSTOMER RELATIONSHIP MANAGEMENT

- Big Data Analytics (NEW)
- Channel Management
- Customer Analytics & Intelligence
- Content Management
- Field Service & Service Parts Logistics
- Mobile Sales Solutions
- Promotion Management
- Reverse Logistics & Merchandise Returns
- Sales Force Automation
- Trade Promotion Management
- Warranty Chain Management

CUSTOMER RELATIONSHIP MANAGEMENT ENABLERS

DSC Logistics
Material Handling Institute (MHI)
Rapid Ratings International

CONTINUING EDUCATION

- Accreditation
- Associations
- Certification
- Universities

CONTINUING EDUCATION ENABLERS

John Galt Solutions
LeanLogistics
Material Handling Institute (MHI)

CONSULTING

CONSULTING ENABLERS

Demand Solutions
DSC Logistics
Fortna Inc.
John Galt Solutions
LeanLogistics
Material Handling Institute (MHI)
NeoGrid

SUSTAINABILITY & GREEN TECHNOLOGY

- Alternative Fuel Vehicles & Lift Trucks
- Automatic Motion Control Lighting & LED Lights
- Automation
- Carbon Dioxide Tracking & Management
- Energy & Sustainability Assessment
- Energy-Efficient Equipment
- Heating, Ventilation and Air Conditioning (HVAC) Energy Star Equipment
- Leadership in Energy & Environmental Design (LEED), & Green Buildings
- Low-Capacity & Automatic Bathroom Fixtures
- Routing Optimization Software
- SmartWay Transportation Carrier Designation
- Solar & Wind Power
- Sustainable Supply Management
- Transportation Mode Shift due to Order & Load Optimization
- Wastewater Reclamation

SUSTAINABILITY & GREEN TECHNOLOGY ENABLERS

John Galt Solutions

DECISION SUPPORT

- Benchmarking & Metrics
- Big Data Analytics (NEW)
- Business Process & Performance Management
- Change Management
- Dashboards
- Descriptive & Prescriptive Analytics
- Enterprise Business Intelligence
- Information Sharing
- Inter-Enterprise & Cross-Functional Collaboration
- Market Intelligence & Analytics
- Regulatory & Customer Mandate Compliance
- Relational Contracting
- Research & Consulting
- Revenue, Price & Profit Management Automation
- Six Sigma, Quality & Lean Practices
- Staffing & Incentive Management
- Supply Chain Skills Management & Professional Development
- Supply Chain Relationship Management
- Supply Change Risk Management

DECISION SUPPORT ENABLERS

Demand Solutions
DSC Logistics
John Galt Solutions
Material Handling Institute (MHI)
Rapid Ratings International

FULFILLMENT & LOGISTICS

- Automation
- Autonomous Vehicles (NEW)
- Benchmarking & Metrics
- Customized Build & Assemble Order & Delivery Management
- Dashboards
- Descriptive, Predictive & Prescriptive Analytics
- Distribution Planning & Distribution Requirements Planning
- Drones
- Electronic Logging Devices (ELDs) (NEW)
- Financial Fraud
- Global Trade Management & Trade Compliance Management
- Inventory Management & Optimization
- Labor Management Systems
- Last-Mile Delivery (NEW)
- Logistics Resource Management
- Manufacturing Execution Systems
- Material Handling Equipment & Services
- Modeling & Simulation
- New Laws & Regulations
- Omnichannel Distribution (NEW)
- Order Management Inputs
- Outsourcing Services
- Reverse Supply Chain & Logistics, & Returns Management
- Route Accounting & Management, & Direct Store Delivery Solutions
- Security & Cyber Security
- Service Parts Logistics & Service Supply Chain Planning
- Simultaneous Outbound & Inbound Management
- Supply Chain Event Management
- Supply Chain Execution
- Supply Chain Security
- Transportation Management & Optimization
- Urban Logistics (NEW)
- Vendor-Managed Inventory
- Voice-Driven Solutions
- Warehouse Control Systems
- Warehouse Execution Systems
- Warehouse Management
- Workforce Management
- Workforce Training

FULFILLMENT & LOGISTICS ENABLERS

CaseStack
Coyote Logistics
DSC Logistics
Fortna Inc.
John Galt Solutions
LoadExpress Inc.
Material Handling Institute (MHI)
Old Dominion
Freight Line Inc.

SERVICE SUPPLY CHAIN

- Service Analytics & Optimization
- Service Financial Management
- Service Parts Logistics
- Service Operations across the Aftermarket Service Supply Chain, including Asset Management, Spare Parts, Field Services, Warranties, Service Management, & Repairs & Returns
- Service Supply Chain Planning

SERVICE ENABLERS

Demand Solutions
John Galt Solutions
Material Handling Institute (MHI)
NeoGrid

PAYMENT

- Automation
- Blockchain (NEW)
- Collaborative Cash Flow Management
- e-Credit
- e-Money
- Electronic Bill Presentment & e-Invoicing
- Electronic Funds Transfer & All Forms of e-Payment
- Financial Fraud
- Financial Supply Chain Management
- Financial Transaction Management
- Freight Audit & Payment Services
- Global Trade Finance
- Letters of Credit
- PayPal & Bitcoin
- Procure-to-Pay (NEW)
- Purchasing Cards
- Reconciliation & Reporting Solutions
- Spend Data Management

PAYMENT ENABLERS

LoadExpress Inc.

